

PROCUREMENT MANAGEMENT SOLUTIONS

LEVERAGING YOUR DATA TO DELIVER ACTIONABLE INSIGHTS

Transform your procurement operations with TCGi's proven solutions. We streamline complex processes to reduce cycle time, shrink bloated supply chains, cut costs, and mitigate risks, all while increasing the utilization of diverse suppliers. Our comprehensive approach ensures lasting efficiency, helping you achieve your strategic objectives and saving you money.

BUSINESS OUTCOMES FOR YOUR ORGANIZATION

COST SAVING FOR INDIRECT CATEGORIES

- ◆ 10-15% average savings on technology and other purchases
- ◆ Improve spend visibility to drive savings in other areas

OPERATIONAL & PROCESS EFFICIENCY

- ◆ Reduce cycle times through a fully automated, competitive process
- ◆ Shrink bloated supply chains and improve your response to the business' needs

DATA ASSESSMENT

It all starts with your spend data. Reliable data helps us uncover opportunities for cost savings and long-term ROI. If your data is inconsistent or fragmented, it can obscure key areas for improvement, such as price variations or supplier inefficiencies. With advanced technology, proprietary tools, and years of experience, we transform your data into actionable insights and clear roadmaps.

Key areas we improve include:

- Price point differences for similar products
- Excessive suppliers in certain categories
- Limited visibility of contracts and suppliers
- Missed financial opportunities

These insights drive immediate and long-term value to your business.

MANAGED PROCUREMENT

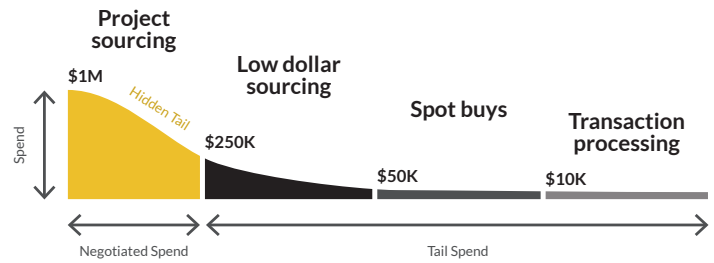
While Tail Spend Management addresses all spend categories, our Managed Procurement solution focuses on delivering similar results within a specific area, like IT. We simplify procurement by managing all supplier and OEM relationships for you, giving you full visibility of strategic outcomes through a single, unified platform.

With digital tools for efficiency and visual dashboards that consolidate procurement data, you no longer need to compile reports from multiple supplier systems. This frees up your time to focus on more strategic, high-value tasks that benefit your organization.

TAIL SPEND MANAGEMENT

Oftentimes, organizations don't have the time or resources to improve Tail Spend where typically 80% of business transactions occur. A well-managed Tail can yield 10-15% savings of your total annual budget. We define your Tail threshold during the data assessment. Once you understand your data and the opportunities it presents, we then identify your immediate targets that align to your short-term savings objectives and build the roadmap for success.

Are you effectively managing tail spend? If not, let our next-generation aggregation strategy make the process simple, repeatable, and profitable to deliver value across your entire organization by driving cost savings and mitigating supply chain risks.



Segmenting The Tail

- Hidden Tail** - Spend with existing suppliers but outside of negotiated contracts
- Head of the Tail** - Spend not strategically sourced that could be better leveraged
- Middle of the Tail** - Spot buys; opportunity for increased efficiency
- Tail of the Tail** - Very low value; highly transactional

RENEWALS MANAGEMENT

Companies of all sizes can benefit from a strategic approach to managing annual agreements, contracts, and renewals. Many renewals are low-risk and low-value but still need to be handled efficiently. TCGi partners with you to manage these renewals, ensuring they're completed ahead of time to avoid penalties or last-minute price changes. Our contract life cycle management system tracks everything from start to finish, with secure automation and timely results.

We handle:

- Annual contract renewals
- Support and maintenance agreements
- Software license renewals
- Contract negotiations

Let TCGi manage the process with precision and transparency, giving you peace of mind.

WHY TCGI?

TCGi is an ESG-focused Professional Services and Consulting company. Founded in 2008, our team consists of experienced leaders with extensive, specific IT Advisory and Implementation expertise, Procurement and Managed Services experience, along with our Value-Added Reseller Technology specialists. TCGi balances the growing demand to deliver profitability to your bottom line while seeking innovative methods and solutions that ensure sustainability, social focus, governance, and metrics. Together, we're changing the business landscape.

**READY TO DRIVE SAVINGS, COMPLIANCE,
RISK MITIGATION, EFFICIENCY,
TRANSPARENCY, AND A RELIABLE
SINGLE SOURCE OF TRUTH?**



**Explore Our
Procurement
Solutions
& Get Started
Today**