

# VALUE-ADDED RESELLER SOLUTIONS

## EMPOWERING YOUR SUCCESS WITH OUR EXPERTISE

*To identify the optimal technology solutions for your organization, we employ a consultative approach to understand your unique needs and deliver a customized tech stack that maximizes cost-effectiveness and efficiency.*

*We partner with industry-leading manufacturers to provide our customers with access to cutting-edge technology, from selection to implementation (through our advanced integration services). Our extensive experience as a value-added reseller offers significant benefits for our clients, including expert product selection, tailored IT solutions, proactive problem-solving, comprehensive support, and strategic partnerships to achieve your business goals.*

## VAR SOLUTIONS

Whether you need a large-scale implementation, efficient system upgrades, or the seamless introduction of new equipment and technology solutions, TCGi is committed to your success every step of the way. We provide in-depth analysis of your strategic needs and invest in our relationship through responsiveness, dedicated ongoing support and detailed logistics.

- ◆ Extensive Product Catalog
- ◆ Asset Management
- ◆ Competitive & Value-Based Pricing
- ◆ Life Cycle Management
- ◆ Robust Marketplace Analytics and Reporting

## SOLUTIONS THAT DRIVE RESULTS

### See What's Possible

From optimized asset utilization to boosted efficiency, our VAR services deliver real change. Scan to learn more.



Asset  
Management  
Case Study



Life Cycle  
Management  
Case Study



# TCGi VAR PRODUCT CATEGORIES OVERVIEW



## HARDWARE

- ◆ Computer Workstations
- ◆ Laptops, Notebooks, and Tablets
- ◆ Network Appliances
- ◆ Peripherals and Accessories



## SOFTWARE

- ◆ Office/Productivity Suites
- ◆ Developer Tools
- ◆ Vertical Market/SaaS Applications
- ◆ License Management



## SERVICES

- ◆ Cloud Services
- ◆ Robotic Process Automation (RPA)
- ◆ Network Design
- ◆ Implementation Services

## BENEFITS OF PARTNERING WITH TCGi'S VAR TEAM

### SAVE TIME & RESOURCES

- ◆ Access to competitive pricing
- ◆ Ongoing consultation & support

### ALL INCLUSIVE SERVICES

- ◆ Tailored solutions to meet your unique needs
- ◆ Expert deployment and integration services

### COLLABORATE WITH OUR DIVERSE EXPERTS

- ◆ Boost your team's efficiency
- ◆ Dedicated specialists to assess and advise on solutions for your needs

## WHY TCGi?

TCGi is an ESG-focused Professional Services and Consulting company. Founded in 2008, our team consists of experienced leaders with extensive, specific IT Advisory and Implementation expertise, Procurement and Managed Services experience, along with our Value-Added Reseller Technology specialists. TCGi balances the growing demand to deliver profitability to your bottom line while seeking innovative methods and solutions that ensure sustainability, social focus, governance, and metrics. Together, we're changing the business landscape.

**LOOKING FOR A VALUE-ADDED  
RESELLER PARTNERSHIP THAT EXEMPLIFIES  
A COMMITMENT TO EXCELLENCE?**



Learn More  
About our  
VAR Solutions